MAKE IT NORTHLANDS

2013 ANNUAL & COMMUNITY REPORT





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MAKE IT MEMORABLE

A MESSAGE FROM EXECUTIVE

Northlands is in the business of making memories. We make memories for our community, our city and our region. We're able to do this by focusing on hosting and producing quality events our guests, clients and stakeholders come to expect. As one of North America's top entertainment providers—our goal is to bring the best concerts, sporting events and experiences to Northlands. Our nearly 160-acre campus includes Northlands Park Racetrack & Casino, the Edmonton EXPO Centre and Rexall Place. It is within these walls and throughout our grounds where world-class events take place.

As Northlands continues to thrive as an entertainment destination, we are a not-for-profit, community-service organization. We support the vibrancy of our community by investing in programs that have a meaningful impact on our city and region.

Founded as an agriculture society in 1879, Northlands continues to support initiatives that educate our community on the importance and relevance of agriculture as we grow our relationships with the agriculture industry.

2013 HIGHLIGHTS

• Northlands continued to serve as the venue for worldclass events. For 10 days this past March, the best male curlers in the country competed at the 2013 Tim Hortons Brier at Rexall Place. All the festivities associated with the Brier Patch took place at the Edmonton EXPO Centre. Total attendance for the event was 190,113, the eighth highest total in Brier history. From May 29-June 16, Cirque du Soleil's latest touring show, Amaluna, was hosted on Northlands Grounds. The Grand Chapiteau (Big Top) seated over 2,600 spectators per performance. This touring show received rave reviews and Northlands was pleased to be the venue of choice in Edmonton to host this spectacular event. In September, Rexall Place served as the backdrop for the Canadian Country Music Awards. This prestigious event hosted the best names in country music and the event will be back in 2014.

- In 2013, Rexall Place was rated as the #1 Top Spot for venues in Canada and #13 in the world by Venues Today. Venues Today bases its ranking on concert and event grosses from October 16, 2012 to October 15, 2013 and takes into consideration the venue, location, number of seats, total gross, total attendance and number of shows. Venues Today is a leading international trade publication that covers the business side of entertainment and sports, particularly as it relates to venues. The success of our arena business stems from our strong relationships with promoters, an appetite for entertainment in the Edmonton region and our strong operational expertise.
- Northlands Park Racetrack & Casino continued its reign as being Alberta's premiere horse racing venue. Open 363 days a year, featuring more than 100 live harness and thoroughbred racing days, Northlands Park was the site for Park After Dark, numerous stakes racing and the social event of the season—the 84th running of the Canadian Derby. Northlands Park is also home to Colours Restaurant—the city's largest tiered dining room featuring 148 tables capable of seating 660 guests.
- Our agriculture industry continues to grow at a rapid rate.
 At Northlands, we are committed to our agriculture roots by developing our relationships with the sector. We will continue to blend our event expertise with our agriculture industry knowledge. Northlands is looking beyond its borders to international markets and we're bringing a global perspective to our agriculture programming. For example, Farmfair International 2013 was a contributing partner with \$1.1 million cattle and genetics tracked sales across seven breeds to six countries. As part of our inbound buyer program, one qualified buyer purchased \$125,000 in embryos at just one farm.
- As one of Canada's oldest and most established agricultural societies, Northlands continued to position itself to meet the needs of the agriculture industry. This past year, we continued our commitment to help strengthen the Alberta agri-food industry through the Product Introduction Program. Calgary-based Latin Foods cheeses went through the program and this product is now being served at Colours Restaurant, Uplinks Lounge and is available for all Northlands' catered events. The pilot program product was Siwin Foods potstickers which were introduced in late 2012. As a result of participating, in 2013, Siwin Foods saw increased food services sales of over \$60,000 that they attribute directly to the program.

- In 2013, Northlands celebrated the 40th anniversary of both the Canadian Finals Rodeo (CFR) and Farmfair International (FFI). This year at FFI, we were proud to welcome more than 60 international buyers representing more than 75,000 head of cattle and seven breeds. A total of 87,228 guests came through the Edmonton EXPO Centre to see eight national cattle shows, the Heritage Ranch Rodeo, RAM Country Marketplace and more. At CFR the best of the best in rodeo athletes, stock and personnel competed for national titles and more than \$1.47 million in prize money. This exciting event was witnessed by a total of 88,521 guests who came to see six performances over five days at Rexall Place.
- The newly rebranded K-Days was held from July 19–28 on the Northlands Grounds. Our fair attracted 781,743 guests, making it the second highest attendance in 13 years. The event kicked off with the K-Days Downtown Parade marshalled by our former mayor, Stephen Mandel. Many new attractions were held on the grounds including the brand new Koodonation Stage along with the Boardwalk Beach & Beer Gardens, Rib Fest and the Corporate Cabanas located on the South Grounds. Other new features at K-Days included on-site mini parades, the Kingsway VIP Tent and community programming on TELUS Stage.
- Northlands events would not be possible without the dedication of our volunteers. In 2013, more than 1,100 volunteers donated more than 21,000 hours of their time to help make our events a memorable experience for our guests. Donning their signature blue shirts, volunteers were present at Northlands events including the Northlands Farm & Ranch Show, Canadian College Finals Rodeo, K-Days, Farmfair International and Canadian Finals Rodeo. In addition, our volunteers can be seen at various off-site events including Ice on Whyte, Silver Skate and Deep Freeze.

 Northlands strives to be a strong community partner. In 2013, Northlands is proud to have invested more than \$1.25 million in cash and value into the community. As a not-for-profit, community-service organization we are proud to have supported more than 80 charitable organizations in 2013 including the United Way, Kids Up Front and Make-A-Wish Foundation Northern Alberta.

LOOKING FORWARD

As Northlands moves into 2014, we will continue to provide Edmonton and the Capital Region with the best in events and entertainment. We will capitalize on our role as an urban agricultural society by partnering with like-minded organizations to enhance our already robust local food market. As Edmonton's destination of choice for entertainment, we will continue to bring some of the world's best performers to our arena. We will build our visitor base for all of our venues by showcasing Northlands as the destination for entertainment, events and the community. It's the continued dedication of our staff and volunteers that makes Northlands unique and a foundational institution with 135 proud years of membership in this community.



Sharilee Fossum, Acting President & CEO



Laura Gadowsky, Chair of the Board

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VOLUNTEER BOARD OF DIRECTORS

1: Scott Kashuba 2: Councillor Tony Caterina 3: Randy Garvey 4: Stephen Parker 5: Harold Kingston, FCA – First Vice Chair 6: Councillor Ed Gibbons 7: Jennifer Wood 8: Honourable Dave Quest 9: Burke Perry, Second Vice Chair 10: Andrew Ross

11: Earl Klapstein 12: Geoffrey Oberg 13: Laura Gadowsky, Chair 14: Linda Banister 15: John Windwick 16: David Majeski 17: Mayor Don Iveson 18: Kelly McCauley 19: Christy Morin

MAKE AN IMPRESSION

BOARD OF GOVERNORS











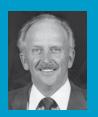






Jerry Bouma Jim Campbell Dale Cole W.J.M. (Bill) Henning Warren Holte

















H.L.D. (Len) Perry JR Shaw Allan A. Shenfield Don H. Sprague Dr. Robert Westbury

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MAKE IT HAPPEN

CREATING TOMORROW'S MEMORIES EVERY DAY

We create memories by giving back and providing children and families in the community with the opportunity to dream. We create memories by providing our community with a place to come together and experience the world through best-inclass entertainment on our nearly 160-acre campus. We create memories by listening to what our guests need. We strive for excellence and deliver experiences that surpass their expectations. We create memories by ensuring a safe environment where memories can be made.

VISION

At Northlands, delivering exceptional experiences and creating memorable moments is what we do. We aspire to be known as the industry leader in providing world-class entertainment, business development and agricultural programming in northern Alberta. Northlands will be synonymous with "best in class" for delivering entertainment experiences and business opportunities as a producer, corporate partner, facilitator and host. As a community service based organization, all of our efforts and strategic planning will be built around enriching the quality of life for our community and building prosperity for our city and region.

VALUES

SAFETY. Keeping people safe is always our number one value and first priority.

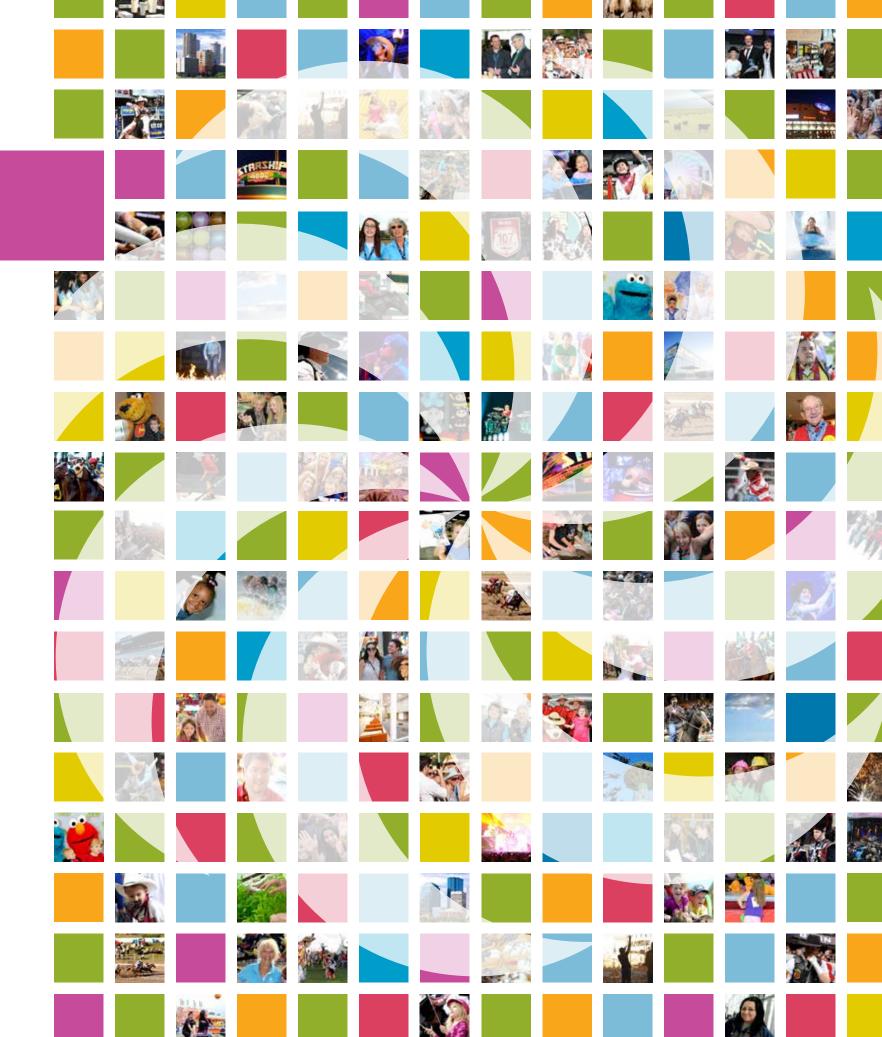
PEOPLE. We're dedicated to everyone who makes Northlands special.

SERVICE EXCELLENCE. Every interaction is a perfect opportunity to create an exceptional memory in all those we serve.

COMMUNITY ENRICHMENT. We embrace every chance to make a difference and contribute to the communities that surround us.

INTEGRITY. Given the choice between what's easy and what's right, we'll make the right choice every time.

AGRICULTURE • ENTERTAINMENT • TRADE SHOWS • CONCERTS HORSE RACING • CASINO • CONFERENCES



EDMONTON EXPO CENTRE

OVER 1,400,000 GUESTS VISITED THE EDMONTON EXPO CENTRE IN 2013

522,000 FT² TRADE AND CONSUMER SHOW AND CONFERENCE FACILITY

73 CONVENTIONS/MEETINGS, 103 CATERED EVENTS, 60 CONSUMER/ TRADE SHOWS IN 2013

35,300 FT² OF CONFERENCE AND MEETING SPACE

104,610 FT² OF CONTIGUOUS SPACE

16,500 FT² BALLROOM

SEVEN HALLS OVER 345,000 FT²

NORTHLANDS PARK

NORTHLANDS PARK HAS SERVED AS ONE OF WESTERN CANADA'S TOP RACETRACKS AND HAS—SINCE 1957 —BEEN THE OFFICIAL HOME OF THE CANADIAN DERBY

113 YEARS OF OPERATION IN RACING

NEARLY 3,200 TIERED SEATS

113 LIVE RACE DAYS

OPEN TO THE PUBLIC 363 DAYS A YEAR

2,197 SEAT EXTERNAL GRANDSTAND

488 SEAT INTERNAL GRANDSTAND

REXALL PLACE

OVER 1,600,000 GUESTS VISITED REXALL PLACE IN 2013

18,500 SEAT ARENA

13TH PLACE RANKING WORLDWIDE

IN VENUE TODAY

29 CONCERTS

185 EVENTS INCLUDING NHL & WHL







MAKE US YOUR DESTINATION

Great events are destined to be at Northlands. With three unique venues to create a multitude of experiences—
Northlands is where excitement happens. The world's top entertainers find their home on stage at Rexall Place. This is the same venue where national sporting legends are crowned. The Edmonton EXPO Centre opens its doors to more than a million guests a year. The largest venue of its kind west of Toronto, prestigious consumer and trade shows have made their home here year after year. As Alberta's only A track, Northlands Park Racetrack and Casino continues to bring the best in racing and gaming to the Edmonton region. In excess of three million visitors come to Northlands annually demonstrating that Northlands is the destination of choice in Edmonton and the Capital Region.



MAKE IT ENTERTAINING

























PROUD PARTNERSHIPS

At Northlands, we know we can't do it alone. That's why we do it together. We draw on the knowledge, know-how and experience of our community to increase the quality of life of the city and region. Along with partnering organizations and agencies, Northlands works together to address the needs and challenges facing individuals and families in our community. We're able to make changes by calling on our most valuable resources—our people. Northlands volunteers and staff utilize our venues and events to make a difference in the community where we live, work, play and do business.

We partner with the Edmonton Food Bank to help in their efforts by collecting food and providing volunteer support in their warehouse. Together with Kids Up Front Edmonton, we make it possible for less privileged families to attend concerts and events they otherwise would not be able to access. Northlands is proud to continue working with the Junior Chamber International to help make the holiday season a happy one through the JCI Holiday Hamper Program—in 2013 more than 700 families in need received hampers of food and gifts. Helping children achieve their full potential is a top priority for Boys & Girls Club Big Brothers Big Sisters of Edmonton & Area. That's why together with BGCBigs and Brick Sport Central, Northlands helped provide bicycles to children in the community. At Northlands, making a difference in our community is a key priority—and we're even prouder when we get to do it together.

MONDAY MORNING MAGIC • WE BELIEVE IN 118 • ICE SCHOOL 4-H DAYS AT FARMFAIR INTERNATIONAL • K-DAYS TALENT SEARCH UNITED WAY U-DODGE EVENT





"NORTHLANDS HELPED US SOLVE A PROBLEM. WITHOUT THEIR SUPPORT OF SPECIAL OLYMPICS EDMONTON, WE COULD NOT ORGANIZE AND PROVIDE OVER 400 ATHLETES THE OPPORTUNITY TO COMPETE IN OUR FLOOR HOCKEY EVENT."

Sean Gillen, Special Olympics Edmonton

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COMMUNITY ENRICHMENT

Helping make our community a vibrant and enriching place to live is crucial to being a community-service organization. In 2013, Northlands proudly invested more than \$1.25 million in cash and value in-kind to the greater Capital Region. In 2013, more than 80 charitable organizations were supported through this investment.

The range of our contributions is extensive and reflects our passion for ensuring everyone has the opportunity to be inspired and encouraged. Northlands continues to focus our community investment using the following pillars: Making Memories, Northlands Neighbours, Arts & Culture, Agriculture & Education, Community Enrichment.

Over the last year, Northlands remained committed to events where memories were made. We made it possible for more than 460 children with special needs and their families to enjoy the thrill of the midway in a safe and secure environment during Monday Morning Magic at K-Days. Cowboy and cowgirl dreams came true at Rodeo Magic during the Canadian Finals Rodeo when more than 150 children with special needs experienced what it's like to compete in the rodeo with the country's top contestants. At Northlands, making a community is about taking initiative, filling a void where there is a need and engaging the people and organizations that make good things happen.

EDMONTON POLICE FOUNDATION TRUE BLUE GALA

RED CROSS SUPPORT OF FLOOD RELIEF EFFORTS IN ALBERTA

NORTHLANDS NEIGHBOUR GRANT SUPPORTING LOCAL **COMMUNITY PROGRAMS** & PROJECTS

MAYOR'S CELEBRATION OF THE ARTS, **EMERGING ARTIST AWARD**

4-H FOUNDATION OF ALBERTA

KIDS UP FRONT **EDMONTON**

MAKE A WISH NORTHERN ALBERTA **FOUNDATION**

JUNIOR ACHIEVEMENT: **ALBERTA BUSINESS HALL** OF FAME DINNER

EDMONTON RODEO COWBOY BENEVOLENT FOUNDATION

BISSELL CENTRE NEW YEAR'S DAY MEAL

VOLUNTEERS SUPPORTING COMMUNITY EVENTS & FESTIVALS

EDMONTON FEDERATION OF COMMUNITY LEAGUES

"NORTHLANDS HAS BEEN MORE THAN GENEROUS TO US. THE SESAME STREET LIVE TICKETS ALONE WERE SOMETHING MANY OF OUR FAMILIES **COULD NOT AFFORD. I SAW SMILES, TEARS** AND DOWNRIGHT HAPPY MELTDOWNS FROM **DIEHARD ELMO FANS WHEN I HANDED OVER** THOSE TICKETS. I CANNOT THANK YOU ENOUGH!"

Christine McCourt-Reid, Kids Up Front Edmonton









Northlands Events would not be possible without the selfless dedication of our Northlands volunteers. Spanning 15 to 86 years of age, our 1,100 volunteers donated more than 21,000 hours in 2013. In addition to volunteering for Northlands Events, our volunteers continuously give their time to local community service events. Our appreciation for their commitment runs deep and we know the success of our events is thanks to their passion for our community.

MAKE CONNECTIONS

Abbott-Stein, Lorraine Abdul-Razak, Nafisa Acker, Elizabeth 'Liz' Acker, Robert 'Bob' Adams, Deana Adams, Janet 'Lynn' Addorisio, Rose Adolf, Elizabeth 'Liz' Alabour, Mohammad Alexander, Katherine Ali, Hasra Alleman, Selma Alleyne, Michael Alvarez, Britney Amlani, Rahman Amrhein, David Anderson, James HLM Andi. Alvin Andreeff, Georgina Andrews, Chad Andrews, Deborah 'Debi' Andrews, Laurer Andrews, Lorri

Ardiel, Nancy 'Linda' Armstrong, Bernice Armstrong, Beverley 'Bev' Arnold, Yvonne Arnston, Donald Arpin, Mathieu Ashbacher, Darrel Ashbacher, Wendy Atley, Aalyssa Au, Joycelyn Aubichon, Edith Auld, Robyn Babcook, Martine Badowsky, Walter Bagshaw, William 'Bill' Baird, Douglas Baird, Nancy Baker, Kelsey Bakke. Jodi Bakker, Pamela 'Pam' Balisawa, Grace Balisawa, Nadine

Ball, T. Raymond 'Ray'

Ball, Victoria 'Vicki' Ball-Hudson, Jamie Bangura, Marion Banister, Linda BOD S Banister, Marina Bannard, Bruce Baronasky, Katherine Barton, Michael Batty, Jane 5 Batty, Judith 'Judy' Bavato, Dennis Bavato, Harry Bayus, Christian Baziuk, Luba Beauchamp, Gerard 'Gerry' Beauchamp, Victoria 'Vicky' Becker, Bart ^s Bedyk, Judy Belanger, Dale Belanger, Dennis Belcourt, Virginia Belsher, Ricky Benbow, Lloyd 5 Bencharsky, Natalia Bennett, Gary Bentley, David 'Bruce' Bergum, Berneda Berkholtz, Ashley

Berrington, Bobbi

Beson, Tammie

Bouma, Gerben 'Jerry' BOG S Best, Lyle S Bhardwaj, Naresh Boychuk, Betty Bhat, Rakesh Boyd, Krystene Bhatti, Ilsa Bradley, Loveth Bidlock, R. 'Peter' Brandt, Gerald Bidulock, Geraldine Brechin, Beverley 'Bev' Bienert, Douglas 'Doug' Brewka, Dirk Bienert, Helen Jody Brewka, Sharon Bijou, Robert 'Bob' Brown, Brian Brown, Douglas Bilida, Brett Bilida, Marie Brown, Ebony-Rakae Bissett, William 'Bill' Brown, Vera Blair, Ruth Brownlee, Jeannette Blake-Leavitt, Daphne Bruce, Carly Blanchette, Diane-Ellen Buchanan, Donald Blanchette Madeleine Buddle, Harry Blanes, Milena Budlong, Allan Blume, Marlene Burden, Richard Blumentrath, Ursula Burger, Julie Bodell, Florence 'Flossie' Burke, James Bodell, Laura ⁵ Burns, Donald 'Don' Bodell, Lorne Burns, Margaret 'Peggy' Burns, Susan 'Valerie' Bodell, Scott Bodnar Monica Burns, Terry Boivin, Gilles Burwash, Florence 'Flo' Boivin, Rolande Bush, William 'Bill' Bokenfohr, Lawrence Butler, George Booth, Kristen Butler, Patricia 'Pat' Borle, Joanne Butti, Olivia Boston, Tim Buxton, Jean

Byers, Richard Cole, Dale BOGS Bynoe, Michelle Collins, Darlene Collins, Leilani Campbell, Brenda Campbell, Colin Collum, F. 'Elaine' Comer, David Campbell, Gary 5 Campbell, R. 'Jim' BOG Comer, Eve Campos-Silvius, Sara Connelly, Gerald 'Gerry' Cope, Sheldon Camrose Regional Exhibition Copeland, Eleanor Cantwell, Julianna Copeland, James 'Jim' Caouette, Alice Cormier, Sherry Carbert, Ryan Costley, Joyce Carbone Mariesa Couffignal, Joslynn Cardinal, Doreen Creasey, Michael Cardinal, Rosemary Crockett, Donald 'Don' Cardinal, Yvonne Crowther Muriel Carlson, Ruth Cucek, Brian Carranza, Maria Alexandra Cullum, Blake Carstairs, Cindy Cullum, Bobbi Carstairs, Gail Cullum, Danielle Carstairs, Kimberly 'Kim' Cumming, James Carstairs, Kristy Cunningham, Kenneth 'Ken' Castro James Cunningham, William Castro, Rhoense Czuroski, Rodney Castro, Thricia D'Agnone, Shannon Caterina, Antonio 'Tony' BOD Daniel, Donna Cavanagh, June HU Danyluk, Kevin Cavanagh, Terrence 'Terry' Davies, Kenneth 'Ken' Cenac, Kewrina Davies, Shedrack Chau, Germaine Davies, Trevor Chauvette, Cole Davis, Shannon Chen, Fiona Davison, Linda Cherneskey, KOJ, Sir Russell de Champlain, Patricia Cherney, Dan de Champlain, Remi Chin, Asim de Leon, Leticia Chmilar, Larry de Rappard, George Cho, William De Roij, Rod Choi, Hobin Dean, Maureen Cholak, Francis 'Frank' Dean, William 'Bill' Chomiak, John Debolt Deborah Chopp, Doreen Dechaine, Alfred 'Fred' Chornoluk, Richard 'Rick' Decouteau, Alexandra Chovanec, Minnie Deeks, Gordon Chow Rosie Dembinski, Kristina Chriest, Jean Demers-Collins, Simone Christy, Hana Denesik, Elizabeth Churchill, Craig Derenowsky, Mike Clark, Marion Des Jardine, Wanda Clark, Melvin 'Mel' Desousa, Teagan Clark, Norma Dibben, Dwight ^s Clarke, Dillon Dick, Margaret 'Peggy' Clarke, C.M., Donald S Diduck, Tanya Clarke, Elizabeth 'Liz' Dieno, JoAnne Clarke, Jesusa 'Susie' Differenz, Virginia Clarke, Norma Dixon, Barbara 'Barb' Clarke-Malaykhan, Krista-lee Dmyterko, Janice

Clipperton, Donald

Clipperton, Karen

Coatta, Donna-Rae

Do. Helena

Dobush, Kenneth

Dolynchuk, Lawrence

Dominiuk, Stacey Donais, Melody Dong, Jufang 'Annie' Doran, Jillian 'Jill' Drouin, Jenny Duban, Sylvia Duckett, Ruth Dufresne, Cecile Dufresne, Kenneth Dugas, Leger Dugas, Rose Dugo, Kisis 'Andrea' Dunford, Darren Dunford, Meaghan Dunk, Elton Dunnigan, Patrick Duong, Hung Dux, Cristina Dyer, Ralph Edge, Tim Eigner, Carol Elash, Trina Elder, Leah Elder, Sarah Elliott, Margaret 'Marg' Elzinga, Peter Emery, Dwayne Erker, Dennis Ethier, Romeo Evans, Ivv Ewanchuk, Marie Ewanchuk, Nick Evre, Irene Falkenberg, Aaron S Fanaeian, Olivia Fanget, Aline Farley, Helen 'Holly' Farnell, Thomas 'Tom' Fedoretz, Steve S Fedoruk, Donna Fedorus, Athena Fedynak, Georgia Fehlauer, Alfred 'Fred' Feltan, Crystal Fenske, Dannielle 'D. J.' Fenske, Jacqueline 'Jacquie' Fenton, Al Fenton, Gail Fenton, Loren Ferguson, Bradley 'Brad' Ferris, Curtis Fetter, Jacqueline 'Jackie' Few, Barbara

Few, Murray

Fiddler, Debra

Field, Carolyn

Fisk, Jennifer

Fletcher, Amanda

Fischer, Robert 'Butch'

Fong, Jamie Fong, Jason Forbes, Lois Forbes, Norman 'Mugsy' Fouts, Michael Fowler, Shannon Fowler, Sherry Fraiette, Cheryl Francis, John 'Jack' Fraser, Andy Freeland, Donald Frigon, Stephanie Fritz, Ingeborg 'Hanni' Froese, Aron Fuhr, Gordon Funnell, Ronald Gadowsky, Alisdair 'Al' Gadowsky, Laura BOD S Gagne, Janet Gaim, Lili Galliford, Shirley Gallotti, Tomaso 'Tom' Galvez, Conchita Gao, Zhenyu Gardner, Brendalee Gardner, David Garg, Chakit Garvey, Randell 'Randy' BOE Gauthier, Lorna Geeves, Josephine 'Mary' Gehring, Jennifer Gibbon, Carole Gibbon, Robert 'Bob' Gibbons, Edward 'Ed' Gibson, Maryanne

Gillespie, James 'Jim' Gillespie, Reginald 'Reg' Gillis, Destiny Gilroy, Stuart 'Gord' Glessman, Darlene Goggin, Stephen 'Steve' Golinsky, Orlene Golinsky, Raymond 'Ray' Goltz, Anne Goltz, Donald Gong, Qiao Qiao Goossens, Lindsay Gorda, Arthur Gordeyko, Bernice Gordulic, Christine 'Chris' Gotaas, Barbara Gouchey, Rebecca Gough, Nelda Gould, Laurie





Graham, Laurel Graham, Neil Graham, Stephen 'Steve' Gray, Devin Gray, Dinah Green, Susan Greening, Jackie Rae S Greenough, James 'Greg' Gregg, Dorothy Grieco, Timothy Groch, Emilian Groeneveld, Gaylene Gross, Racinne 'Cina' Grotkowski, Lawrence 'Larry' Grundke, Deborah Grundke, Werner

Haudenschild, Robert 'Bob' Haugen, Frances 'Betty' Haunholter, Alyssa Hawkins, James Hayduk, Barrie Haves, Louise Hayter, Ronald 'Ron' Heaney, Kevin Heintz, Kenneth Henderson, Barbara Henderson, Jean Henderson, Michelle Hendrickson, Dave Hendrickson, Sharon Hennig, Calvin 'Cal' Hennig, Shey

Hole, Harry DS Hogle, Bruce S Hollands, Daniel 'Dan' Holte, Warren BOG S Hoong, Angela Hoover, Azucena 'Bebe' Hoover, Douglas Horvey, Russel Howell, Lorne Huang, Zijian Huculak, Mike Hudson, Danielle Hughes, George Hui, Jackie

Huising, Katherine S

Hull, Keith

Jackson, Donald 'Don' BOGS Jacobs, Judith 'Judy' Jacobs, Lawrence James, Kerry James, Michael Jamieson Dorianne Janiten, Heather Jarvis James Jarvis, Karen Jarvis, William Jewell, Ryan ⁹ Jewett, J. 'Hilary' Jhangri, Herman Ji, Lei Johnson, Carolyn

Johnson, Connie

Klein, Marilynn Klein, Ralph DHLW Klein, Sandy Kmech, Sr., Peter Knowles, Kenneth HLM Kobie, Franklin 'Frank' Kokotilo, Louise Kolewaski, Jeannette Kolmas, Janice Kolmas, June Kolstad, Beverley 'Bev' Kolstad, Clayton Korchinsky, Ernie Kosterman, Nikola Kosterman, Robert

Klapstein, Earl BOD S

LeBlanc, Daniel Leblanc, Jennifer LeBlanc, Nicole Lee, Alvin Lee, Hoyeon Lee, Kyung Eun 'Sam' Lee, Vincent Legge, Kayla Lehodey, François Lei, Qi Juan Leicht, Betty LeLacheur, Rick Lemay, Lucas Leong, Adrian Leong, Mui Chain

Leong, Yoke

MacDonald, Anna MacIntyre, Gordon Mackay, Lona Mackay, Monique Mackell, Janet Mackenzie, Matthew Maclachlan, Kyla MacLean, James 'Jamie' S MacPherson, Irma MacPherson, Neil MacPherson Sharon Mah, Bucky Mah, George HLM Mah, Robin ⁵ Mah, Victoria Mah, Vivian

McBain, Allan 'Ross' BOGS McBain Mark McBain, Neil 5 McBee, Ross McBurney, Derek McCarten, Colin McCauley, Kelly BOD McClellan, Shirley HLM McCoy, Sharon McDonald, Barry McDonald, John McDougall, John McGhan, Marilyn McKee, Crystal McKee, Dawna

Mazankowski, Don HLM

Moore, Brad Oko, Karen Moore, Leanne Onyschuk, Benjamin Morin, Christy BOD Onyschuk, Larissa Morin, Majella Onyschuk, Nicholas Morin, Paris Onyschuk, Teresa Moser, Charles 'Chuck Osborne, Christina Moser, Lynne Ostapchuk, Gordon Mosier, Joseph Ostapchuk, Marion Ottewell, John Moster, Daniel Moster, Megan Owen, David 'Dave' Owen Marion Moyes, Susan Moyes, William Owen, William 'Bill' Mulcair, John Ozubko, Betty Murphy, Michelle Page, John 'Roger' Murray, Nicole Pageé, Bernice Myck, Brad Pageé, Rene

Spanning from 15 to 86 years of age, our 1,100 volunteers donated more than 21,000 hours in 2013.

Grunsky, Robin Guan, Danna Gushaty, George Habonimana, Gilbert Haggerty, Corinne Haley, Jeff ^s Harbin, Jennifer Harbin, Jill Harrison, Crystal Harrold, Norman

Hartman, Connie

Haudenschild, June

Haswell, Jeff

Henning, W. 'Bill' BOGS Herzog, Karen Hicks, Taylor Higgins, Joan High, Daniel Hiller, Elaine Hiller, Lois Hilts-Schlodder, Darlene Hnidan, Roy Ho, Uyen Hobden, Sharon Hoffe, Gerald Hoffman, Dolores

Hume, Darren Huntley, Andrew 'Andy' BOGS Huntley, Susan 'Sue' Hutchings, Charles 'Chuck' Hutchings, Faye Hutchings, Janet Hwang, James lacobelli, Wendy Ivankovich, Ivan Iveson, Don BOD lyer, Ashwinkumar Jackson, Derek

Johnston, Roselyn Jones, Angela Jones, Bryn Jones, Elaine Jones, Ross Juha, Jessica Kadatz, Barbara 'Barb' Kallal, Rebecca Kalra, Yash Kaminesky, Lillian 'Lil' Kapoor, Jean ⁹ Karbonik, Carol Karbonik, George Kashuba, Scott BOD S Kay, Donald Kearl, Sharon Keefe, Dennis Keefe, Makenna Kehl, Walter Keller, Deborah Kellington, Tracy Kellv, George Kendall, Ruth Kennedy, Steven Kennett, Sarah Kenyon, Anita Kerr, Kenneth Kerr, Yvonne 'Irene' Khatri, Sharan Kinash, Victoria 'Vikki' Kina, Richard Kingston, Harold $^{\rm BOD\ S}$ Kisilevich, Lillian 'Betty'

Kiziak, Gary

Kotelko, Peter 'Bern' Kotio, Eastman Kozak, Jean Kozak, Peter Kramer James 'Jim Kraychy, Patricia Krisco, Denise Krukewich, Patricia Krupa, Katelyn Krupa, Melanie Krupp, Judith Krushell, Kimberley Krystyniak, Jennifer Ku, John Kuethe, Janice Kuhn, Dianne Kuhn, Ronald S Kumpula, Bryanna ⁵ Kunimoto, Brenden Kurylo, Michael Kusiak, Linda Kuss, Karl 5 Lacon, Bruce LaFleche, A. Bryan Laforce, Diane Laliberte, Mary Langley, Victor 'Larry' S Laskey, Nancy Lastiwka, Alexandra 'Sandra' Lastiwka, Michael 'Mike' Latham, Jayleen Latham, Linda Latour, Frank Kisilevich Orest Laventure, Joan Kiss, Jim Lawrence, David Kit, Carla Lawrence, Vicki

Leavitt, Sylvan 'Ray'

Leschiutta, Dale BOGS LeTourneau, Jamie Lewis, John 'Ken' Lewis, Maria Lewis, Sandra 'Sandy' Li, Meng Lim, Jun Linder, Kathleen Linklater, Frances 'Fran' Lipon, Delores Lipon, William 'Bill' Lipsett, Thomas 'Tom' Lipsett, Wayne Littmann, Lynda Litven, James 'Jim' Livingston, Sidney 'Sid' Lock, Amy Logan, Richard Long, Waiyee Lore, Sally S Loree, Betty Losty, Cherie Louis, Peggy Lovig, Frieda Lovig, Grant Loyek, Lawrence Lozowy, Roman Luchak, Alexander 'Alex' Luchak, Susan 'Sue Lukanuk, Olga Lunawat, Sagar Lunt, Theresa Luoma, Hilkka Lupul, Allen Lupul, Julliette 'Julie' Lupul, Robert MacBeth, Roderick 'Rod'

Mahamad, Kathleen Maicher, Bernice Majcher, Brent Majeski, David BOD S Makuch, Barb Mali, Pasa Malik, Kinza Mandel, Stephen Mandryk, Ruby Maniema Mpongo, Prospere Mann, Karen Marko, Ronald 'Ron' Marples, Kelly Marples, Michael 'Mike' BOG! Marsh, Nadia Marshall, Dorothy Marshall, Olive Marshall, Robert 'Bob' Martin, Lauren Martin, Patricia 'Pat' Martin, Shivon Martire, June Martyn, Audrey Martyn, John ⁹ Maruschuk, Mike Marzian, David Maschmeyer, Douglas 'Doug' ^s Maschmeyer, Evelyn 'Lloy' Maschmeyer, Gerald S Maskaluk, Joyce Mason, Bob Masters, Barbara Matejka, Brittney Matejka, Carling Matichuk Andrew 'Andv'

Matsuba, Ronald

McKenney, Blair Nayar, Mohit McKercher, Carol Nelson, Allyn McKinnon, Allen Nelson, Sherry McLeod, Catherine Nelson, Shirley McLeod, Ralphina Nepoose, Jamal Mcouat, Donald Nepoose, Jasmine Meakin, Anna Ness, Gayle Mears, Deborah Newcombe, Barry Medina, Enrico Ngalula, Tshiala Meier, Mark Nguyen, Chuong Melnychuk, Patricia 'Pat' Nicoli, Marlene Nicoll, William 'Dave' Mercer, Doris Mercier, Justin Nieberding, Albert 'Carl Meroniuk, Lorraine Nirwan, Talwinder Messiha, George Nolette, Dianne Michalenko, Mariorie Nolette, Roland Nonay, David Michaud, Joan Middelkamp, Harco Nonay, Wanda Miles, Marianne Norby, Reginald 'Reg' Miller, Gladys S Normandeau, Victoria Miller, Janice 'Jan' Nott, AmberLynn Miller, Wilfred 'Walter' Nott, Kenneth 'Ken' Milligan, John Nott, Nicole Milner, Stanley HLM Nowicki, Judith Milton, John 'Dale' Nowicki, Walter Mittelstadt, Lovella Nsengiyumva, Pontien Mixap, Bounthavilay Nsimba, Mireille Modin, Nelson Obembe, Oluseyi Moffatt, Sharon Oberg, Geoffrey BOD S Mok, Paul Oberg, Neal ^s Mok, Veronica Oberik, Doreen Molaro, David Odugbemi, Tofunmi Molden, Judi Oduro, Xena Molloy, Donna Odutayo, Adefeyike Money, Glenda Ohlmann, Leonard

Ohlmann, Lynn

Ohlmann, Sherry

Monk, M. Lloyd S

Moore, Sheena







Volunteer services has 43 committees to help ensure the success of our programs.



Paisley, Loretta 'Lorry' Paisley, Sharla Palahniuk, Patricia 'Pat' Palmar, Lauren Paly, Clarence Panchyshyn, Derek Pandi, Payton-Jade Pandi, Tyron Pang, Francis Pannu, Komal Paras, Ricaredo Pardilla, Freddy Paredes, Marcela Paredes, Ricardo Paredes-Martinez, Karla Parent, Janeen Park, Daniel Park, Diana Parker, Stephen BOD S Parsons, Alan Pasieka, Chervl Patriquin, Gordon

Paul, Tasheena Paul, William 'Bill' Pawelek Rooth Pawl, Lois Payne, Karen Pazder, Sherri Pearse, Dorene Peden, Ian Pedersen, George Pedersen, Harry Pedersen, Samantha Pedwerbeski, Olga 'Ollie' Pegg, Dave Pennock, D. 'Bruce' Perkins, Brad ^s Perry, Burke BOD S Perry, H. L. 'Len' BOG HLM Persson, Mary Peters, John Peters, Marlene Petherbridge, Josephine Petherbridge, Wayne

Petruk, Cheryl Pham, Hung Pham, Thang Phan, Binh Phillips, Danial Phillips, Ellington Phillips, Joanne Pietsch, Edwin 'Ed' Pietsch, Leona Pirker, Deborah Pirtle, Arla Plaizier, Peter 'Pete' Playdon, Katherine 'Kathy' Plunkie, Irene Pointe, Gregory 'Greg' Polson, Erin Pon, Allan Poon, Cathy Pope, Kelly Pope, Shaun Portillo, Nikki Posadas, Rowena

Quaife, Sharon Quarrie, Kelson S Quest, Dave BOD Rajewski, Gordon Ramage, Melanie Ramsay, Christie Ramsey, John Rancier, Garth Raro, Lora May Rasmussen, Annie 'Anne' Rault, Linda Reaville, Audrey Reaville, Royal 'Roy' Reburn, Alex Redekop, Cathy Reichl, Lance Reid, Dylan Reid, Greg Reid, Shelley Reith, Katherine 'Kathie' Renauld, Yvette Reppert, Janice 'Jan' Reynolds, Valerie Ring, Jim Ripka, Pamela Ritchie, Gloria Rizvi, Midhat Roadhouse, Katie 'Kay Robertson, Michelle Robinson, Angele Robinson, Claire

Posteraro, Erica

Posteraro, Sue

Posthuma, John

Pottruff, Eda

Potts, Kelsev

Powers, Joan

Prefontaine, Bernie

Price, James 'Jim'

Primeau, Barbara

Prokop, Leona

Puchyr, Wesley

Pullishy, Sonia

Pullishy, Paul 'Roger'

Pupovac, Aleksandar

Purdy, William 'Bill'

Purschke, Eileen

Pysh, Diane

Prefontaine, Colleen

Prestage, Robert 'Bob'

Posthuma, Marie 'Elaine'

Robinson, Garrett Robinson, Jeffrey 'Jeff' S Robinson, Marcel Robinson, Wilf Roeleveld, Valerie 'Val' Roersma, Carter Roersma, Darlene Roersma, Jordan Roeske, Murray S Rogucki, Louise Rogucki, Terry Rolf, Clare Roma, Michael Romanyshyn, Peter Ronaldson, David 'Dave' Rondeau, Tammy Rookes, Dave Rookes, Gail Rosenberger, Rose D Ross, Andrew BOD S Ross, Cheryl Rossington, Julie Ruiz, Luis Russell, Bonnie Russell, Harvey Rutherford, Jack Saive, Betty Salikin, Jason Salokangas, Emilia Sampert, Raymond 'Ray' Sanders, Doris Sanderson, Dylan Sanderson, Grace Sanderson, Melissa Sanderson, Shane Santos, Diane Marie Sapara, Cynthia Sarafinchan, O. 'Ollie' Savage, Frances 'Fran' Schlodder, Harold Schmermund, Donnie 'Don' Schmermund, Lois Schmid, Dr. Horst A. HLM Schmidt, Amanda Schmidt, Charles Schmidt, Lois ^S Schmidt, Sheri Schneider, Braydon Schneider, Emily Schneider, Makenna Schneider, Nicole

Schneider, Robert 'Bob'

Schneider, Wendy S Schultz, Edward 'Ed' Schultz, Yolanda Schur, Alexandra 'Sandy' Schur, David 'Dave' Schwark, Carsten Schwark, Jewell Schwark, Leah Sciur, QC, Gary Sebastianelli, Ricardo 'Rico' Segin, Margaret Sellick, Linda Semotiuk, John Semotiuk, Nick Seutter, Jennifer Severtson, Scott Shalina, Isisha Shandro, Kimberly Shanley, Catherine 'Cathy' Shapka, Elizabeth Sharman, Paul Shaw, James 'JR' BOG Shaw, Jason Shaw, Karen Sheard, Glenda Shenfield, Allan BOGS Shenfield, Kevin 5 Sherren, Julianna Sherren Louis Louis Shih, Luc Shinkewski, Patsv 'Pat' Shirvell, Linda Shologan, Mark Shustov, Iryna Shustov, Marlen Sibbald, Bernard 'Bernie Sibbald, Maryke 'Mary' Sieben, Brian Simaevs, Melissa Simnouec, Kristopher Skeels, Alexis Skelly, William 'Bill' Skogstad, lan Skoreyko, Alan Skoreyko, Dale Skuba, Helen Slugoski, Helen Slugoski, Vincent Sluzar, Ollie

Smart, Else

Smith, Brandan

Smith, Corey

Smith, MacKenzie 'Mac' Smith, Mary Symic, Ronald 'Ron' Smith, Ronna Szoradi, Karin Smith, Shelley Szott, Benedict 'Ben Sneddon, Carl Szott, Patricia 'Pat' Snider, Heather Szumlas, Frank 'John' Snow, Roxane Takacs, Piroska 'P.J.' Sommer, Jason 'Jess' Tang, Phat Thieu Sommer, Marie Tang, Yuen-Fan Song, Karine Tanton, Victoria 'Vicki' Song, Suping Tardif, Rene Sopel, Daneen Taylor, Donald 'Don' Sorenson Melanie Taylor, Ivan Sorken, Paula S Tayo, Temitope Spence, Gloria 'Judy' Tchir, Jeanette 'Jayne' Sperber, Samantha Teichert, Marjorie Sprague, Donald BOGS Thatcher, Kenneth Spriggs, Carole Thom Barbara Srala, Patricia-Lee Thomas, Warren Stadelman, James 'Jim' Thompson, Cathryn Stark, Doris Thompson, Sheila Stark, Orville Thompson, Valerie Stefaniuk, Karianne Throndson, Donald Steikey, Trina Tichkowsky, Betty Stein, Edwin Tiffen, Patricia Stevens, Amy Tran, Janice Stewart, David Tran, Jennifer Stewart, Goldie Tran, Vanessa Stewart, William 'Bill' Trela, Grzegorz Stover, Bryton Triska, Olive Strain, Terry HLM Tunio, Suhaima Strasser, Arlene 'Denise' Turingan, Marissa Strasser, Charlene 'Amy' Turko, Daniel 5 Stretch-Strang, Dianne Turner, Barbara Strik, Lori Turner, Mary Stroh, Joan Turner, Paul Stroud, Lynda Twarog, Dennis Stumbur, Roxanna Tweddle, John

Smith, Darryl 5

Smith, Gordon

Smith, Leigh ^s

Sunderji, Nadeem Tymchuk, Karen Sutherland, Sandra Tymchuk, Michelle Sweet, Donald Tymchuk, Tara Symic, Elizabeth 'Betty' Tymchuk, Tayler Urton, Craig ⁹ Valdemarca, Julia Van Meer, Patricia 'Pat' Van Vliet, Daniel VanBrabant, Carlene Vandermeer, Audrey Vandermeer, Cornelis 'Casey' Vandermeer, Gerrit 'Jerry' Vanderveen, Jordan Vanderveen, Lauren Vangarderen, Brian VanRiper, Sandra 'Sandy Vegreville Agricultural Soc. Ventura, Agnes Ventura, Fatima Ventura, Francis Verma, Jyoti Villanueva, Celia Vinluan, Ruth Violette, Louise





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Von Zur Gathen, Teresita 'Chita' Wachowich, Allan Wachowich, Gladys Wagar, Kiandra Wagner, Terri-Jo 'T.J.' Waldern, Baylea Walker Robert 'Bob' Walsh, Adele Wana, Chunwe Wang, Huawei Wang, Jennifer Wang, Meijing Wards, Shona Warring, Molly Anne Wartman, Valerie Waschuk, Ricky Watchmaker, Andrea Watt, J. Angus Watt, Trevor Webb James Weber, Walter Wedman, Cynthia 'Cindy' Weir, Eva Weir, Howard Weir, Mahlon Weishaar, Jimmy 'Jim' Weishaar, Loretta 'Lori' Weiss, Benoit Welker, Carol Wells, John

Wengreniuk, Garrett Wenareniuk, Iris West, Elana West, Gerry West, Gordon West, James Tyler 'J.T.' West, Jason West, Lillian 'Lil' West, Sarah Westbury, Robert 'Bob' BOG'S Westerner Exposition Assoc. Weston, Judith 'Judi' White, Gary Whitford, Shania Whiting, Patricia 'Patty' Whitnack, James 'Jim' Wickham, Alanna Wickham, Douglas Wickham, Sharon Widney, Mark ^s Widvnowski, Mariorie Wifladt, Elmer Wilkerson, Hailey Wilkes, Annette Wilkes, Gregory 'Greg' Wilkes, Penelope 'Penny' S Willams, Mary Willard, Alan Williams, Janice Williams, William 'Bill' Williamson, Damon Williamson, Deborah

Williamson, Leocadia 'Leo'

Williamson, Robert Williamson, Wendy Wilson, C. Gordon BOGS Wilson, Cory Wilson, Dawn Wilson, Donald Wilson, Heather Windwick, Frederick 'Fred' S Windwick, John BOD BOGS Wirsta, Kevin Wittek, Valerie Wolf, Inga Woloschuk, Bonnie Woloschuk, David Woloschuk, Deanna Wong, Richard S Woo. Tea Wood, Jennifer BOD S Woodman, Bruce Woywitka, Pamela Xing, Bo-Han Xu, Qiongying Xue, Liana Yacyshyn, Greg Yakimchuk, Margaret Yakimyshyn, Terry Yang, Ruby Yang, Ya-Chin 'Jean' Yankowsky, Julius Yaremko, Teresa ⁵ Yee, Christopher

Yee, Kazue 'Kay

Yewchuk, Luba 'Lil' Youck, Robert 'Ted' Youck, Sophie 'Bernice' Young, Alana Young, QC, Eric BOG Yuen, Connie Yuen, Gerald 'Gerry' BOG! Yuill Marie Yurkiw, Laurence 'Larry' Yurkowski, Linda Zapisocki, Ollie Zapisocki, Wally Zelenak, Betsy Zelenak, Brandon Zelenak, Laurie Zelenak Michael 'Mike' Zelmer, H. Aaron Zenchyson-Smith, Devin Zenchyson-Smith, Jasmir Zhang, Ningning Zhang, Wenyi Zhu, Meijun Zilinski, Theodore 'Fred' Zimmerman, Carol Zu, Jing

Zvlstra John

FINANCIAL INFORMATION

FOR THE YEAR ENDED DECEMBER 31, 2013

Management Report

The accompanying financial and supplementary information of Edmonton Northlands (operating as Northlands) presented in this annual report is the responsibility of Management and has been approved by the Board of Directors.

The financial information has been prepared by Management in accordance with the Canadian accounting standards for not-for-profit organizations (ASNPO).

The financial information incorporates the use of estimates and judgments. Management has determined that the assumptions used in making accounting estimates, are reasonable and appropriate to ensure that the financial information is presented fairly in all material respects.

Northlands maintains and monitors internal financial and administrative controls. These controls are designed to provide reasonable assurance that the financial information is complete, reliable and accurate, and that the Company's assets are appropriately accounted for and adequately safeguarded.

The Board of Directors is responsible for ensuring that Management fulfills its responsibilities for financial reporting and is ultimately responsible for reviewing and approving the financial information. The Board carries out this responsibility principally through its Finance and Audit Committee.

The Finance and Audit Committee is appointed by the Board, which is comprised of eight members, none of whom are employees of the Company. The Committee meets periodically with Management and the independent auditors, to discuss internal controls over financial reporting, auditing requirements and other financial matters to satisfy their respective fiduciary responsibilities, and to review financial information and the auditor's report.

The Committee reports its findings to the Board for consideration when approving the financial information for issuance to the shareholder members. The Committee also considers, for review by the Board and approval by the shareholder members, the engagement or re-appointment of the auditors.

The financial statements, from which the financial information was derived, have been audited by Grant Thornton LLP in accordance with Canadian generally accepted auditing standards, on behalf of the shareholder members. Grant Thornton LLP has full and unrestricted access to the Finance and Audit Committee, with or without management being present.

To access the full version of the 2013 Audited Financial Statements, please visit www.northlands.com.

Sharilee Fossum Acting President & CEO

Jacon)

Ed Gugenheimer Acting Chief Financial Officer

Edmonton Northlands

Statement of Financial Position

	December 31,	December 31,	
	2013	2012	
Assets			
Current			
Cash and cash equivalents	\$ 11,540,643	\$ 2,504,678	
Short-term investments	281,302	470,091	
Accounts receivable	7,913,794	6,908,348	
Due from related party	, ,	1,168,537	
Inventories	523,595	500,153	
Prepaids	1,724,624	857,199	
	21,983,958	12,409,006	
Capital assets	191,923,003	199,026,614	
Goodwill	138,344	437,214	
	\$ 214,045,305	\$ 211,872,834	
Liabilities and Net Assets Current			
Accounts payable and accrued liabilities	\$ 14,523,292	\$ 13,888,661	
Deferred contributions and revenue	358,375	485,452	
Funds held for others	11,638,944	5,418,544	
Current portion of long-term debt	1,850,301	2,066,124	
	28,370,912	21,858,781	
Long-term debt	51,266,434	53,116,735	
Deferred capital contributions	103,763,857	107,757,536	
	183,401,203	182,733,052	
Net Assets			
Share capital	1,320	1,380	
Invested in capital assets	35,180,753	36,523,431	
Unrestricted	(4,537,971)	(7,385,029)	
	30,644,102	29,139,782	
	\$ 214,045,305	\$ 211,872,834	

Edmonton Northlands

Statement of Operations Year Ended December 31

	2013	2012
Revenues		
Northlands Park	\$ 58,231,112	\$ 61,216,557
Rexall	38,403,253	27,987,466
Agriculture and Signature Events	23,342,906	14,722,610
EXPO Centre	16,333,425	16,594,939
	136,310,696	120,521,572
Expenditures		
Northlands Park	61,654,990	64,817,459
Rexall	33,040,091	24,002,124
Agriculture and Signature Events	20,320,578	14,071,431
EXPO Centre	14,002,451	14,035,939
	129,018,110	116,926,953
Excess of revenues over expenditures before other items and other income	7,292,586	3,594,619
Other items		
	10,053,058	9,699,927
General, administration and corporate programs Depreciation of capital assets,	10,055,056	9,099,921
net of amortization of deferred capital contributions	5,300,571	5,881,887
Loss on goodwill impairment	298,870	5,001,007
General grounds and building maintenance	5,644,445	5,277,084
Interest on long-term debt	2,746,936	2,852,213
Sales and marketing	2,998,399	2,476,024
Amortization of intangibles	-	95,038
Total other items	27,042,279	26,282,173
Deficiency of revenues over expenditures before other income	(19,749,693)	(22,687,554)
Other income		
Grant revenue	21,254,073	21,433,189
Excess (deficiency) of revenues over expenditures	\$ 1,504,380	\$ (1,254,365)

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Edmonton Northlands

Statement of Changes in Net Assets Year Ended December 31

	Share Capital	Invested in Capital Assets	Unrestricted	2013	2012
Balance, beginning of year	\$ 1,380	\$ 36,523,431	\$ (7,385,029)	\$ 29,139,782	\$ 30,394,242
Excess (deficiency) of revenues over expenditures	_	_	1,504,380	1,504,380	(1,254,365)
Purchase of capital assets	_	2,190,638	(2,190,638)	_	_
Depreciation of capital assets	_	(8,835,940)	8,835,940	_	_
Impairment of goodwill	_	(298,870)	298,870		
Loss on disposal of assets	_	(458,309)	458,309		
Amortization of deferred capital contributions	_	3,993,679	(3,993,679)	_	_
Repayment of long-term debt	_	2,066,124	(2,066,124)	_	_
Decrease in share capital	(60)	_	_	(60)	(95)
Balance at December 31, 2013	\$ 1,320	\$ 35,180,753	\$ (4,537,971)	\$ 30,644,102	\$ 29,139,782

Edmonton Northlands

Statement of Cash Flows

Year Ended December 31

	2013	2012
Cash Provided By (Used In):		
Operating Activities		
Deficiency of revenues over expenditures	\$ 1,504,380	\$ (1,254,365)
Items not affecting cash:		
Depreciation of capital assets	8,835,940	9,775,972
Impairment of goodwill	298,870	-
Loss on disposal of capital assets	458,309	-
Amortization of intangible assets	-	95,038
Amortization of deferred capital contributions	(3,993,679)	(4,237,914)
	7,103,820	4,378,791
Increase (decrease) in non-cash operating working capital	440.004	100 517
Accounts receivable	163,091	180,517
Due from related party	-	138,620
Inventories	(23,442)	(17,667)
Prepaids	(867,425)	90,404
Accounts payable and accrued liabilities Deferred contributions and revenue	634,631	(5,038,760)
Funds held for others	(127,077)	485,452
	6,220,400 13,103,998	(1,008,635) (791,338)
Cash provided (used in) by from operating activities	13,103,776	(/71,330)
Investing Activities		
Purchase of short-term investments		/E0 402)
Proceeds on disposal of short-term investments	188,789	(58,602)
Purchase of capital assets	(2,190,638)	(1,132,096)
Cash used in investing activities	(2,001,849)	(1,190,698)
Cash used in investing activities	(2,001,047)	(1,170,070)
Financing Activities		
Decrease in accounts payable for the		
purchase of capital assets		(50,000)
Contributions received for capital assets	_	1,250,000
Repayment of long-term debt	(2,066,124)	(2,076,143)
Decrease in share capital	(60)	(95)
Cash used in from financing activities	(2,066,184)	(876,238)
Cash acca in nom manering activities	(2,000,104)	(0, 0,200)
Net increase (decrease) in cash and cash equivalents	9,035,965	(2,858,274)
Cash and cash equivalents, beginning of year	2,504,678	5,362,952
Cash and cash equivalents, end of year	\$ 11,540,643	\$ 2,504,678
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Exhibit A Net Funds Generated by Northlands to Federal and Provincial Agencies

\$ Millions	2013 \$	2012 \$	2011	2010	2009	2008	2007	2006	2005	2004 \$	10 Year Cumulative
HRA ¹ fees & levies	5.5	5.5	6.1	6.1	6.4	7.0	6.6	6.1	5.7	5.0	60.0
AGLC ² gaming proceeds	25.8	28.4	29.6	31.7	32.8	35.4	36.4	42.7	39.1	36.2	338.1
Federal tax	0.8	8.0	0.9	0.9	0.9	1.0	1.0	0.9	0.8	0.7	8.7
Generated by Northlands	32.1	34.7	36.6	38.7	40.1	43.4	44.0	49.7	45.6	41.9	406.8
Discretionary grant/pari-mutuel											
tax rebate	0.0	0.0	0.0	0.0	1.1	0.9	1.2	8.0	0.8	0.7	5.5
HRA Operating Grant	7.7	8.4	8.6	9.2	6.8	7.3	5.4	6.4	5.8	7.4	73.0
HRA Transitional Funding Grant	0.0	0.0	0.0	0.0	2.9	1.1	0.0	0.0	0.0	0.0	4.0
HRA Capital Grant	0.0	0.0	0.0	0.0	0.0	0.0	1.1	1.9	2.2	2.0	7.2
Alberta Lottery Grants	9.5	9.4	9.4	9.6	10.1	10.1	10.1	10.1	9.4	7.1	94.8
Received by Northlands	17.2	17.8	18.0	18.8	20.9	19.4	17.8	19.2	18.2	17.2	184.5
Net funds generated											
by Northlands	14.9	16.9	18.6	19.9	19.2	24.0	26.2	30.5	27.4	24.7	222.3

¹ HRA (Horse Racing Alberta)



² AGLC (Alberta Gaming and Liquor Commission)



